

GROUP-IB PARTNER PROGRAM

Provide only the best in Threat Actor centric Cyber Security Solutions and Services to your customers.

17 years

of hands-on incident response

1,200+

investigations worldwide

80 mln+

mobile device users protected by Group-IB's products

500+

world-class cybersecurity experts

65,000+

hours of incident response

1000+

threat actors in Group-IB's Threat Intelligence database

INTERPOL EUROPOL

Official partner of Interpol and Europol. Group-IB is a member of the World Economic Forum.

OSCE

Recommended by the Organization for Security and Co-operation in Europe



Approved as a cybersecurity service provider



Group-IB's products and services are recognised by top industry researchers — Gartner, IDC, Forrester, KuppingerCole

Group-IB's Security Ecosystem

Threat Intelligence & Attribution

Group-IB is ranked among the best threat intelligence vendors in the world by Gartner, IDC, Forrester, Cyber Defense Magazine, and SC Media.

Adversary-centric threat detection & threat hunting

Protection of digital identity and prevention of online fraud in real time

AI-driven digital risk identification and mitigation platform

Threat Hunting Framework

- Huntbox
- Sensor
- · Sensor Industrial
- Polygon
- Huntpoint
- Decryptor

Fraud Hunting Platform

- Processing Hub
- Preventive Proxy
- Web Snippet
- Mobile SDK

Digital Risk Protection

- · Anti-scam
- Anti-counterfeit
- · Anti-piracy

Human Intelligence Center

- Security Assessment / Red Team
- Threat Research Team
- Computer Emergency Response Team (CERT-GIB)
- Investigation
 Department
- Cyber Education Team

60

Countries

400+

Enterprise Clients

See what our clients say on Gartner Peer Insights <u>www.gartner.com/reviews</u>

How we can cooperate

Title	Description	Cost
Agent	If you act as a trusted broker and want to establish relationships between clients and Group-IB — become a Group-IB Agent.	\$
Partner	If your company focuses on the cybersecurity market and is ready to support the full sales cycle and provide end-to-end IT security solutions to clients — become a Group-IB Partner.	\$ \$
Distributor	If your company does not work with clients directly and deals with onboarding, training, and managing a number of partners to sell Group-IB's products and services to clients — become a Group-IB Distributor.	\$ \$ \$

You will get:



Sales enablement

- Deal registration
- Dedicated sales manager
- Discounted partner pricing
- Joint business planning and review
- Sales training



- Product training
- Access to software
- Technical product webinars
- Instructor-led technical training

Technical enablement



- Marketing enablement
- New partner kit
- Joint marketing plan development
- Proposal-based MDF
- Partner newsletter

What's in it for you?



Predictable revenue stream

100% renewal rate for Group-IB's products.



Best-in-class products and services

Group-IB is recognized as a leader by Gartner, Forrester, and IDC.



Increasing discounts

Sell more and get higher discounts for products and services.



Progressive marketing rebates

Sell more and get more guaranteed marketing rebates.



Support at all levels: Sales, Pre-Sales and Technical

Group-IB helps their partners before, during, and after-sales.

Ready to become a Group-IB partner?

Fill out a simple questionnaire and Group-IB's partner team will contact you.

