



# GROUP-IB PARTNER PROGRAM

Provide only the best in Threat Actor centric Cyber Security Solutions and Services to your customers.

**17 years**

of hands-on incident response

**1,200+**

investigations worldwide

**80 mln+**

mobile device users protected by Group-IB's products

**500+**

world-class cybersecurity experts

**65,000+**

hours of incident response

**1000+**

threat actors in Group-IB's Threat Intelligence database

INTERPOL  
EUROPOL

Official partner of Interpol and Europol. Group-IB is a member of the World Economic Forum.

OSCE

Recommended by the Organization for Security and Co-operation in Europe

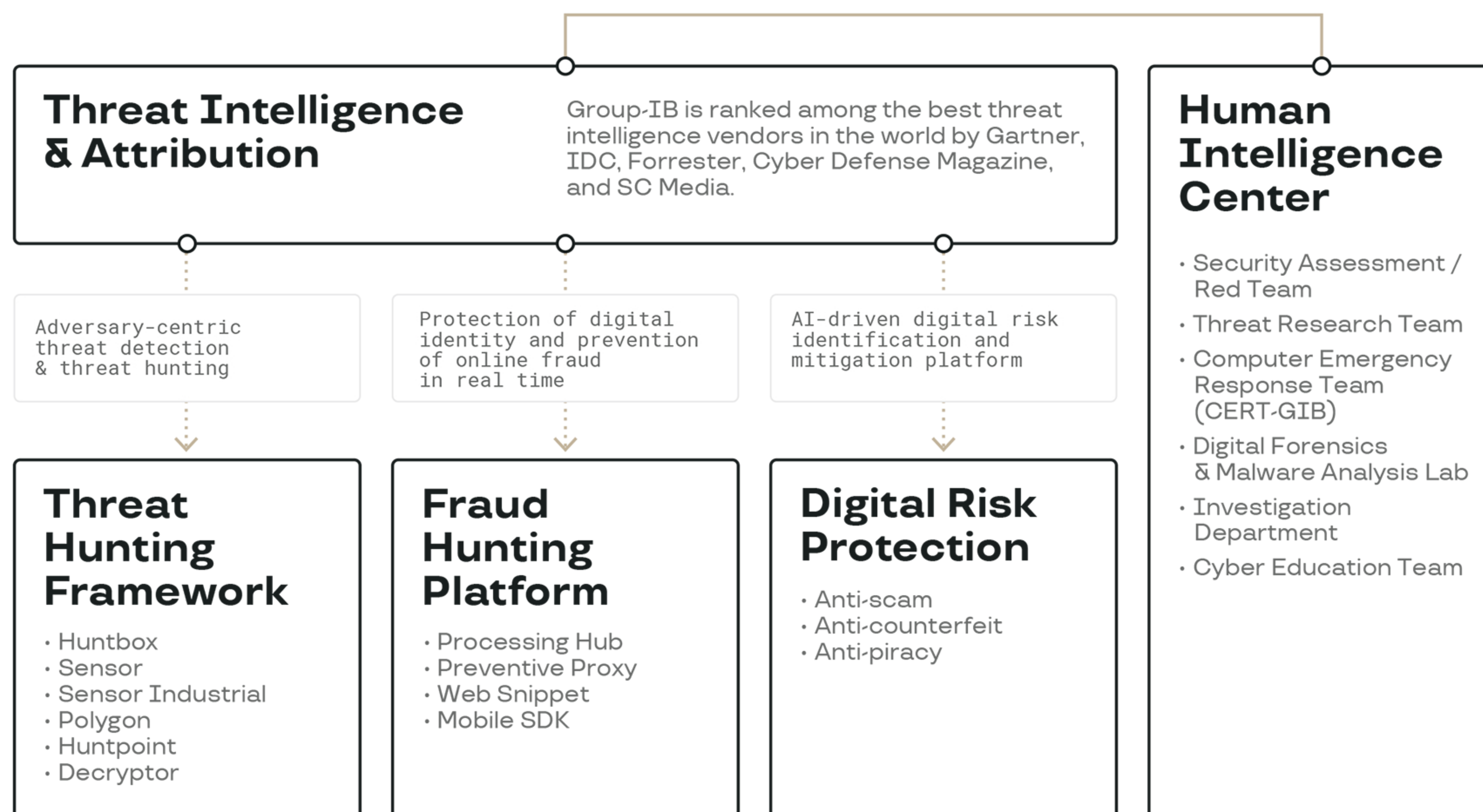
SWIFT

Approved as a cybersecurity service provider

KuppingerCole  
IDC, Gartner, Forrester

Group-IB's products and services are recognised by top industry researchers – Gartner, IDC, Forrester, KuppingerCole

## Group-IB's Security Ecosystem



**60**

Countries




**400+**

Enterprise Clients

See what our clients say on Gartner Peer Insights [www.gartner.com/reviews](https://www.gartner.com/reviews)



# How we can cooperate

Title	Description	Cost
Agent	If you act as a trusted broker and want to establish relationships between clients and Group-IB — become a Group-IB Agent.	
Partner	If your company focuses on the cybersecurity market and is ready to support the full sales cycle and provide end-to-end IT security solutions to clients — become a Group-IB Partner.	
Distributor	If your company does not work with clients directly and deals with onboarding, training, and managing a number of partners to sell Group-IB's products and services to clients — become a Group-IB Distributor.	

## You will get:



### Sales enablement

- Deal registration
- Dedicated sales manager
- Discounted partner pricing
- Joint business planning and review
- Sales training



### Technical enablement

- Product training
- Access to software
- Technical product webinars
- Instructor-led technical training



### Marketing enablement

- New partner kit
- Joint marketing plan development
- Proposal-based MDF
- Partner newsletter

## What's in it for you?



### Predictable revenue stream

100% renewal rate for Group-IB's products.



### Best-in-class products and services

Group-IB is recognized as a leader by Gartner, Forrester, and IDC.



### Increasing discounts

Sell more and get higher discounts for products and services.



### Progressive marketing rebates

Sell more and get more guaranteed marketing rebates.



### Support at all levels: Sales, Pre-Sales and Technical

Group-IB helps their partners before, during, and after-sales.

## Ready to become a Group-IB partner?

Fill out a simple questionnaire and Group-IB's partner team will contact you.



+65 3159-3798

[group-ib.com/partnership](https://group-ib.com/partnership)

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