

Grow Your Business with BlueJeans Gateway for Microsoft Teams

Use BlueJeans' pure SaaS solution to help customers deploy Microsoft Teams

Successful adoption of Microsoft Teams is central to many organizations' digital workplace strategies. A critical part of Teams adoption is ensuring users have a consistent and simple Teams Meeting experience, regardless of how they join a meeting — whether on the desktop app, through the mobile app, or by using a room system. Microsoft has partnered with cloud video interop partners, like BlueJeans, to help deliver this outcome.

BlueJeans Gateway for Microsoft Teams

BlueJeans Gateway for Microsoft Teams is a pure SaaS offering that connects Teams meetings with existing standards-based H.323 and SIP room systems. Our cloud-native architecture makes the BlueJeans Gateway the easiest way to connect existing conference rooms to Microsoft Teams Meetings.

BlueJeans is one of three Microsoft Qualified third-party cloud video interop providers and the only one to offer a pure SaaS solution across heterogeneous room environments.

Our all-inclusive solution provides infinite capacity to scale as an organization's requirements change and our transparent licensing model delivers exactly what customers need, without requiring additional infrastructure investment.

Easy to Deploy

Our SaaS based solution provides the fastest deployment in the industry. Customers require no additional infrastructure and will not have to waste time planning for future what-if scenarios.

WHY PARTNERS LOVE BLUEJEANS

Product Differentiation

BlueJeans Gateway is built using the latest SDKs on Azure Cloud, letting Partners provide customers with the most advanced, future-oriented solution.

Do More with Less

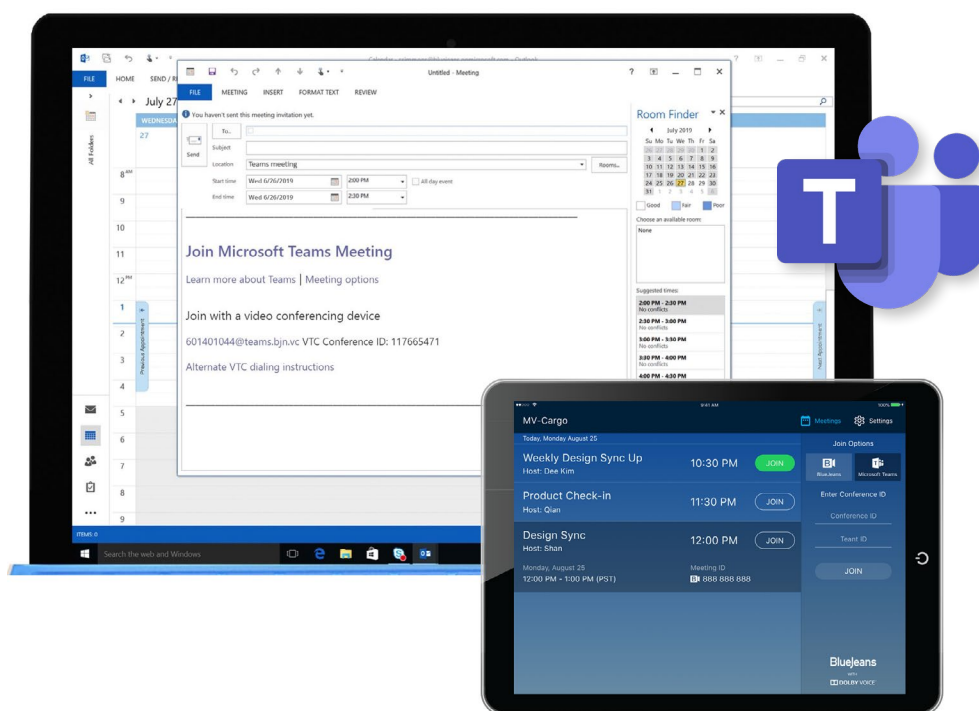
Gateway's simplicity frees up resources, enabling your Solution Architects to deploy the Gateway in record time and focus on implementing additional value-added services.

Commercially Advantageous

BlueJeans Partner Program provides compelling incentives to achieve your profitability targets and return Microsoft quota at the same time.

Partners that Win Together

BlueJeans Partner Portal serves up a complete set of resources for partners to jumpstart their ability to become Cloud Video Interop experts and begin selling the BlueJeans Gateway immediately.



BlueJeans Gateway is at its best when deployed across heterogeneous environments where different types of room systems need to work together seamlessly.

Easy to Manage

Built on Azure, the solution's capacity can easily expand per customer needs and has built-in resiliency to ensure maximum service up-time. Additionally, customers receive automatic updates and security patches without any downtime. BlueJeans' analytics dashboard, Command Center, provides management tools for room usage, health, and real-time admin controls.

Easy to Use

BlueJeans Gateway includes one-touch join at no additional cost and is easy to deploy on native endpoint touchscreens, iOS devices, and Android tablets. Users require minimal training or experience zero workflow changes to run Microsoft Teams meetings in the rooms of their choice.

To enable your customers with the BlueJeans Gateway for Microsoft Team, go to www.bluejeans.com/partners/sign-up to become a partner today.