

Enabling your agents to be their best

CxEngage Quality Management (CxQM) is a quality management solution unified within CxEngage to provide native call recording, screen capture, and quality assurance capabilities.







Find out how to transform your customer experience at <u>www.serenova.com/wfo-ecosystem</u> Copyright © 2019, Serenova, LLC. All Rights Reserved.

Focus on the agent, so the agent can focus on the customer

Comprehensive coverage of the Quality Management lifecycle







Evaluation & recommendations



Calibration across evaluators



Agent coaching & skills

management



eLearning management library

Unify your Cloud Contact Center & Quality Management Solution

CxEngage Quality Management is embedded within Serenova's CxEngage platform to deliver a unified experience through a single user interface, centralized administration, single sign-on, and platform architecture. CxEngage delivers a consolidated view of customer and agent interactions in a single solution, supporting the entire quality assessment and skills management lifecycle



CxRecord & CxCapture



Easy to use

Recording designed to be easy to learn and use



Flexible

Search, retrieve, and playback recordings

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Compliant

Stops recording for Payment Card industry and other custom protection laws



Quick call retrieval Indexes recordings with CTI/CRM data



Secure

Prevents unauthorized access to system/recordings



Encrypted

AES 256-bit stored and SSL in-transit encryption

Synced with desktop video recording

Complete view of customer interactions



Video recording of desktop

Prevents unauthorized access to system/recordings



Monitor customer interactions

For adherence to scripting rules, company policies, and quality management



Record & Capture of Interactions

Flexibility to determine record and capture rules



CxEvaluate

Quality Assurance



Facilitate comprehensive agent evaluation, coaching, eLearning, and performance reporting



Report and analyze in-depth performance trends in a fully customized format



Train using actual customer interactions or your customized library content



Deliver multiple evaluations in a coaching session

Ensure security and privacy through access rules

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CXengage User Management Configuration Flows Repo	orting Quality Management	NovaX	Texas Hello, Darren Ottley 🏚 💡
Recordings Evaluation Reports Coaching & Elearning Administration Recorder Admin D Evaluations Forms New Evaluation	hashboard Test		
Save Close Evaluation Evaluation Export	Print Coaching Activities		
Summary			▼ Scores 100% (7/
Single Modes			Skill Scores Proceedural Adherence Communication
1 O Did the agent complete the customer's request?	Completely Partially Not at all	0 🖍	Closure 100% (15/15) Efficency Satisfaction Technical
2 Did the agent meet you expectation?	Met expectation Partially met expectation Didn't meet expectation	0 🖍	Navigation
3 • Rate the agent's use of time during the call.	×	0 🎤	Evaluation Info
4 Rate the agent based on how you would have handled the call.		0 🖍	Summary Single Modes
Custom Modes			Custom Modes
5 Did the agent use inappropriate grammer?	Yes No	15/15 🛈 🎤	



CxEvaluate



Recordings. Evaluation Reports. Coaching & Elearning. Administration. Recorder A	Flows Reporting Quality Management 🖽 👬 NovaX I Texas Hello, Darren Ottley 🏚	8
Play Back Active Interactions		
Recent Custom New View Modify Evaluations Search Evaluations Evaluation	Delete Evaluations Evaluation	
Evaluation Form Settings	Section One	\$
Name Customer Support L2 Foirm	Question 1 Enter question here	
Active Evaluation Form	Scoring Mode Yes/Partial/No C Allow N/A Points 100 C Reverse Scoring Auto Fail	
Only Original Evaluator Can Modify	Skill Yes/Partial/No Scoring Type Percentile Tally	
Automatic Score After 0 4uto-fail Questions		
Lock Completed Evaluation After 30 🌲 Days	Help Enter question here	
Hide Question Numbers		
Scoring Type Percentile Tally	Question 2 Enter question here	
Evaluation Form Setteings		
Evaluation Information	▶ Section Two	-
Evaluation Completion Date	▼ Section Three	-
	• Section Three	
Evaluation Reference	Question 1 Enter question here	
User Name	Scoring Mode Yes/Partial/No 🔻 🗌 Allow N/A Points 100 🍵 🗌 Reverse Scoring 🗌 Auto Fail	
Agent ID		
Agents Group Name	Skill Yes/Partial/No Scoring Type Percentile Tally	



Coaching & eLearning

Coaching Delivery



Monitor agent interactions dialog and screen activity



Focus on agent skills development



Coaching and training management facility



Provide instant feedback, tips, and best practices



Evaluate and review call interactions



Identify agent needs with analysis and reporting

Learning & Skills Management



Access eLearning content library during agent assessment & coaching process



Integrate with existing learning management or training applications

Assign and track eLearning activities and related content from within the evaluation form

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Manage agent's skill proficiencies and capabilities

Benefits of CxEngage Quality Management

- ✓ Improve Efficiency
- ✓ Capture Intelligence
- ✓ Increase FCR Rate

- ✓ Improve Quality
- ✓ Ensure Compliance
- ✓ Accelerate Productivity
- ✓ Increase Satisfaction
- ✓ Minimize Risk
- ✓ Build Loyalty

CxEngage Quality Management is part of Serenova's Workforce Optimization Ecosystem. To learn more or to see a demo, click the link below:

www.serenova.com/wfo-ecosystem